

BULGARIAN BUSINESS DELEGATION

	Organization	Name & position	Activity
1.	<p>National Guarrantee Fund at Bulgarian Development Bank http://www.bbr.bg/en http://www.ngf.bg/en/about-ngf</p>	<p>Mr. Angel Djalazov, Vice-Chairman of the board of Directors</p>	<p>Bulgarian Development Bank (BDB) is a financial institution 99.9%-owned by the Bulgarian state. Its focus is to support small and medium-sized enterprises. BDB is among the top four Bulgarian banks in terms of credit rating, rated "<i>BBB-</i>" with positive perspective by Fitch Ratings. It is the only Bulgarian bank to provide financing via other credit institutions as well as direct financing. BDB is the best-positioned local bank to raise funds from international partners. Its subsidiary, the National Guarantee Fund, issues guarantees for bank loans to the non-financial sector.</p> <p>Special focus on: Start-ups and innovations; Exporters of finished goods; Manufacturing industry; Extractive industries; Agriculture and Tourism</p>
2.	<p>Borica Bankservice https://www.borica.bg/en</p>	<p>Mrs. Stoilka Arsova</p>	<p>BORICA AD built the foundations of the technology infrastructure of the Bulgarian payment industry. It is priority of the company to provide a modern card and payment environment for financial institutions. An important place in the portfolio of the company take the innovative fintech products for end clients, such as B-Trust - electronic signature, eFaktura - electronic invoice, Cash M - money transfer via ATM and mobb – an application for mobile payments. For nearly 30 years, the company has been a leader in the provision of services for the financial sector and a trusted partner for banks and businesses.</p>
3.	<p>Mobisystems https://www.mobisystems.com/zh-cn/ https://www.mobisystems.com/en-us/</p>	<p>Mr. Matey Mateev Financial Director</p>	<p>MobiSystems has been a leading provider of mobile productivity and business applications for over 15 years. As the developer of the award winning OfficeSuite, MobiSystems serves over 300 million individual and enterprise users in 195 countries. OfficeSuite leads app downloads and ratings in Google Play, Amazon App Store and Samsung Apps as well as Apple`s App Store.</p>

			It is a Google Play Editor`s Choice and the top app in the business category with over 350 000 reviews.
4.	The Collins Group Inc. (TCG) www.thecollinsgroup.com	Mr. Yolian Ivanov Executive Director Southern Europe	The Collins Group Inc. is an independent investment banking boutique. Its focus is cross-border, cross-ocean. TCG acts only on an agency advisory basis, offering deal-based and project-based services for corporate financing, mergers / acquisitions, capital projects, strategic relationships, and go-to-market services including production and channel/distribution development. TCG was founded in 1975 and is headquartered in Montreal, Canada. The Collins Team is 20 Executive Directors and Senior Advisors spread across Canada, USA, Brazil, Germany, Denmark, Hungary, Romania, Bulgaria and the UAE.
5.	Balkan Advisory Company IP (BAC Securities) www.bac.bg	Mr. Alexander Bebov Managing Partner	Investment banking boutique for South-Eastern Europe with offices in almost all major countries in the Balkans and Turkey focused on M&A/ debt /equity. Experience of many investment banks and consultancies in London and New York such as Salomon Smith Barney Citigroup, J.P.Morgan, Merrill Lynch, Prudential Securities, Firebird, Barents KPMG, Deloitte & Touch.
6.	ePay www.epay.bg Datamax System Holding www.datamax.bg www.datamax.bg Infonotay Plc www.infonotary.com	Mrs. Tania Javasheva ePay representative CEO of Datamax and Infonotary	EPay AD is providing bank card processing services and banking transactions in open networks, e-commerce and security of Internet-transmitted information. EPay AD is a certified service provider (Level 1 Service Provider) in accordance with the international standard PCI DSS for information security for card transactions. The company is operator of the system for payments with bank cards at ATMs (B-pay) and the system for automatic payments of periodical (utility) bills and SMS notifications for bank card transactions, used by the cardholders of the bank-partners of the company. DATAMAX JSC is a business corporation established in e 1995, part of DATAMAX SYSTEM HOLDING JSC and a business entity specializing in the development of integrated

			<p>information systems with financial and economic orientation. The company has more than 20-year experience in the bank software sector and in the development of payment systems and other specialized applications closely connected with the processing of bank operations and transactions.</p> <p>INFONOTARY PLC is a registered provider of certification services based on the public key infrastructure. It issues and manages Electronic Signature Certificates both for private individuals and legal entities as well as other verification services with specialized application: for personal online correspondence with high security level, for identity authentication, for data encryption, strong Web server protection, for code signing, etc.</p>
7.	<p>Bulgaria National board of tourism www.tourismboard.bg</p>	<p>Mr. Martin Zahariev Deputy Chairman</p>	<p>The National Board of Tourism is a non-profit organization with 10 years of history, which represents and defends the interests of the leading companies – investors in the tourism and related business activities in Bulgaria, representing significant part of the GDP.</p>
8.	<p>Bulgarian-Chinese Chamber of Commerce and Industry https://bccci.net/</p>	<p>Mr. Lachezar Dinev President</p>	<p>The Joint chamber Bulgarian-Chinese Chamber of Commerce and Industry (BCCCI) is an independent, non-governmental organization to support, promote, represent and protect the economic interests of its members, contributing to the development of international economic cooperation between Bulgarian and Chinese companies.</p>
9.	<p>BAI Plc CPC - Europe LTD www.cpcworldwide.com The European Union Chamber of Commerce in China www.european-chamber.com.cn</p>	<p>Mr. Anton Dontchev Director BAI Member of the Supervisory Board of EUCCC</p>	
10.	<p>Bulgarian Travel and Investment Development Centre with China</p>	<p>Mr. Ivan Todorov Chairperson</p>	<p>Support in the development of bilateral investment opportunities, tourism development, cultural exchange etc.</p>

	Todoroff Boutique Wine Cellar www.todoroff-wines.com		Production of boutique wines
11.	Sirma Business Consulting www.sirmabc.com	Mr. Tsvetomir Doskov CEO	<p>SirmaBC invests and specializes in the delivery of customized business and IT solutions based on many years of experience and good knowledge of various financial and payment systems, products and services.</p> <p>The team focuses on the development and implementation of: WEB based, automated systems for the business and "back office"; Mobile and desktop applications for customers of financial institutions; Browser based bank applications for bank employees and end users/customers; System for management of payments and bank cards; System for authorization of transactions in real time based on ISO8583 and ISO20022; Multifunctional and multichannel system for management of bank payments; Multichannel hub for distribution of messages and their subscription; System for reports generation for the purposes of the Management and regulatory authorities.</p>
12.	Bulgarian Chamber of Commerce and Industry www.bcci.bg	Mr. Tsvetan Simeonov President of the Board	Non-governmental business organization with strong partners in China. BCCI has been established in 1895. It represents more than 53 000 members, 28 Regional CCIs and more than 100 sector associations
13.	Bulgarian Chamber of Commerce and Industry www.bcci.bg	Mrs. Gabriela Dimitrova Director International relations	Non-governmental business organization with strong partners in China. BCCI has been established in 1895. It represents more than 53 000 members, 28 Regional CCIs and more than 100 sector associations
14.	Bulgarian Industrial Association https://www.bia-bg.com/	Mr. Radosvet Radev Chairperson	Business organization Member of Businesseurope
15.	Member of the Board of the Bulgarian Industrial Association https://www.bia-bg.com/	Mr. Ivan Velkov Member of the Board	Business organization Member of Businesseurope
16.	Union Made in Bulgaria	Mr. Kancho Stoychev	Light industry

	http://www.spb.bg/	Chairperson	
17.	CEO AVL Sofia	Mrs. Jordanka Voyachka CEO	Pharmaceutical and medical equipment industry
18.	AGRO RESERVE www.agroreserve.bg	BOYAN BONCHEV CEO	Agroreserve group of companies begins its life from the foundation of the first firm in 2005. The company is active in the sphere of agricultural activities, grain trade and property development
19.	Nick Sot Group	Mr. Djaner Erturk	Agricultural activities, grain trade
20.	Gugushev and Partners law office www.gugushev.com Family Business Network – Bulgaria www.fbn.bg/en	Mr. Stefan Gugushev	Law office Family Business Network – Bulgaria is a non-political, non-religious, independent non-profit organization. FBN is a network of entrepreneurs, active business leaders, young highly educated people working in Bulgaria and managing businesses, most of which – internationally presented.
21.	Drum Consult EOOD	Mr. Spas Popnikolov Manager	Drum Consult is active in infrastructure development, mainly the performance of asphalt works - roads, streets, parking lots and more. The company is provided with complete set of machinery to perform this activity. There are four teams of specialists to carry out construction and installation works with the required quality and execution in time.